Post Issuance Compliance Justin Hughes, Esq. & Lisa Olsen, Sr. V.P.

Agenda

- Post Issuance Compliance
 - What is it?
 - Why is it important?
 - Areas of compliance
 - Example of DAC's post issuance compliance system

• Q & A

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What is Post Issuance Compliance?

- At closing certain federal requirements are outlined which the issuer must comply with over the life of the bond
- Post issuance compliance is the process of meeting those federal requirements

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Why should I care?

- Reason One: The IRS cares
 - In recent years IRS shifted focus from structuring a transaction to compliance after the bond is issued
 - A series of questionnaires indicate increased scrutiny over the area of post issuance compliance
 - 2007: 501 (c) 3
 - 2009: Governmental

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IRS Questionnaires

- Inquired about the policies and procedures in place to comply with federal tax requirements
 - Asked for specific, not general, answers
 - The existence of policies and procedures was not enough, asked for details on how the procedures were implemented
- Recent questionnaire indicates even greater responsibility

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Questionnaire Results

- 95% reported having written policies and procedures in place
- Only 49% of the issuers actually had either
 - Specific written policies and procedures (16%)
 - Implemented an ad hoc process (33%)
- IRS stated issuers with specific procedures in place were most likely to be in compliance with federal regulations.

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IRS Audit Statistics

- FY 2009
 - Closed 581 audits
 - TEB representatives almost doubled
 - Brings TEB unit to over 100 agents
- FY 2010
 - Closed 1560 audits
 - Nearly triple the previous year

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Why should I care? (cont.)

- Reason Two: Compliance is your responsibility
 - At issuance you stated to bond counsel the issue would remain in compliance
 - Bond counsel's opinion is based upon your assurances and if the issue fails to meet federal tax requirements it will not be bond counsel who is responsible.

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Why Should I Care? (cont.)

- Reason Three: The Carrot
 - Having an effective compliance system in place can ease the burden of an IRS audit
 - With an effective compliance system comes the confidence to undertake new opportunities

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Checklist For Compliance With Federal Tax Rules

- Basic information should be maintained with respect to every bond issue
 - Original financing documents
 - · Arbitrage compliance
 - · Tracking Bond Proceeds
 - Use of Bond Financed Facilities
- Record retention
 - Do you have the records to support this information?
 - How/Where are the records stored?

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Tracking of Bond Proceeds & Use of Bond Financed Facilities

- Element of compliance that involves all levels of the organization
 - Knowing how the facilities are used is not enough but must be coupled with the information on the amount of bond proceeds allocated to the area
 - Unfortunately, with the expansion of Schedule K it is no longer sufficient to simply state you are under 5%
 - The information on expenditures and use must be coupled to estimate to 1/10% accuracy the private use for the corresponding reporting period

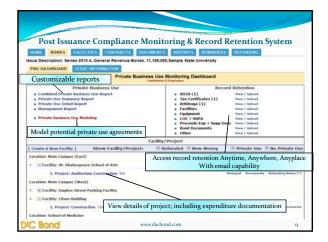
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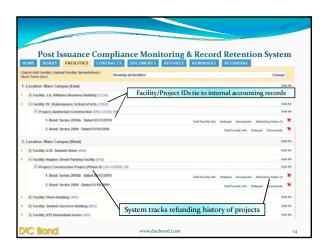
Private Business Use

- Private business use means direct or indirect use of property in a trade or business carried on by any person other than a governmental unit
- No more than 5% of the proceeds of a bond issue can be used for private business use purposes
- Measured over the life of the bond; reported annually

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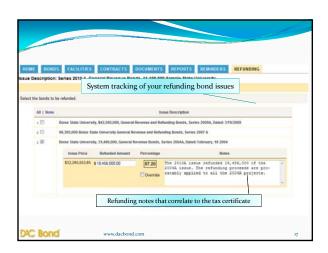
Types of Private Business Use Arrangements Ownership Leases Management Contracts Output Contracts Research Agreements Special Legal Entitlement Special Economic Benefit

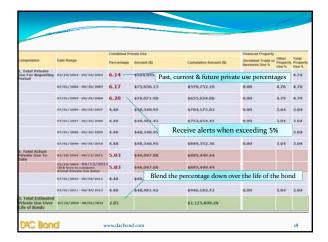












Other Features

- Equity and Taxable financing
 - Monitor the effect that non-exempt contributions have on the overall private use of your facilities
- Measure private use by square feet, revenue, avg. hours used per day, or any other acceptable methodology
- CPE certification webinars to facilitate ongoing education in the area of bond compliance

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The Big Picture

- Create a post issuance compliance system that goes beyond basic statements and assurances
- Electronic storage for all pertinent documentation which can be accessed from any location
- Gain the confidence to take advantage of opportunities that may benefit your organization

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Thank You
• For a full demonstration of the system please contact:
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